

in € mn	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021
Sales VT Group	2,113.9	1,294.8	2,200.2	2,418.8	8,027.7	2,302.0	2,094.9	1,913.8	2,037.8	8,348.5
(% growth y/y)	-	-	-	-	-	8.9%	61.8%	-13.0%	-15.8%	4.0%
For comparison: Global Light Vehicle Production¹ (mn units)	17.8	12.6	20.5	23.6	74.6	20.6	18.7	16.6	21.1	77.1
(% growth y/y)	-	-	-	-	-	15.7%	48.3%	-19.1%	-10.4%	3.4%
Sales Electronic Controls	949.7	579.2	996.9	1,111.0	3,636.8	984.4	888.9	806.8	855.8	3,535.9
(% growth y/y)	-	-	-	-	-	3.7%	53.5%	-19.1%	-23.0%	-2.8%
Thereof Core Technologies	596.5	385.5	649.3	689.4	2,320.7	602.2	547.7	503.0	553.5	2,206.4
(% growth y/y)	-	-	-	-	-	1.0%	42.1%	-22.5%	-19.7%	-4.9%
Sales Sensing & Actuation	786.2	483.9	775.7	871.4	2,917.2	876.5	807.9	746.7	786.1	3,217.2
(% growth y/y)	-	-	-	-	-	11.5%	67.0%	-3.7%	-9.8%	10.3%
Thereof Core Technologies	599.4	386.3	586.3	665.1	2,237.1	674.0	625.2	603.2	632.3	2,534.7
(% growth y/y)	-	-	-	-	-	12.4%	61.8%	2.9%	-4.9%	13.3%
Sales Electrification Technology	88.7	51.1	132.3	133.8	405.9	165.2	147.2	128.9	145.8	587.1
(% growth y/y)	-	-	-	-	-	86.2%	188.1%	-2.6%	9.0%	44.6%
Sales Contract Manufacturing	295.7	185.7	304.3	313.6	1,099.3	285.7	260.4	241.0	262.9	1,050.0
(% growth y/y)	-	-	-	-	-	-3.4%	40.2%	-20.8%	-16.2%	-4.5%
Adjusted EBIT VT Group	-54.7	-163.4	102.2	21.4	-94.5	18.6	65.6	22.8	41.6	148.6
(% margin)	-2.6%	-12.6%	4.7%	0.9%	-1.2%	0.8%	3.1%	1.2%	2.0%	1.8%
Adjusted EBIT Electronic Controls	-5.4	-68.9	68.7	91.2	85.6	1.8	50.1	29.4	35.9	117.2
(% margin)	-0.6%	-11.9%	6.9%	8.2%	2.4%	0.2%	5.6%	3.6%	4.2%	3.3%
Thereof Core Technologies	12.9	-9.6	70.5	72.9	146.7	-2.2	40.7	20.6	62.1	121.2
(% margin)	2.2%	-2.5%	10.9%	10.6%	6.3%	-0.4%	7.4%	4.1%	11.2%	5.5%
Adjusted EBIT Sensing & Actuation	40.4	-23.6	71.9	19.0	107.7	68.6	72.7	52.5	75.4	269.2
(% margin)	5.1%	-4.9%	9.3%	2.2%	3.7%	7.8%	9.0%	7.0%	9.6%	8.4%
Thereof Core Technologies	59.0	7.6	80.3	34.3	181.2	62.5	84.9	58.3	60.0	265.7
(% margin)	9.8%	2.0%	13.7%	5.2%	9.3%	9.3%	13.6%	9.7%	9.5%	10.5%
Adjusted EBIT Electrification Technology	-100.5	-82.2	-61.8	-101.2	-345.7	-73.3	-66.1	-69.2	-64.4	-273.0
(% margin)	-113.3%	-160.9%	-46.7%	-75.6%	-85.2%	-44.4%	-44.9%	-53.7%	-44.2%	-46.5%
Adjusted EBIT Contract Manufacturing	12.3	7.6	21.5	12.1	53.5	20.8	12.1	10.4	-0.6	42.7
(% margin)	4.2%	4.1%	7.1%	3.9%	4.9%	7.3%	4.6%	4.3%	-0.2%	4.1%
EBT	-137.8	-205.9	-8.4	0.8	-351.3	9.8	39.5	-56.0	40.3	33.6
(% margin)	-6.5%	-15.9%	-0.4%	0.0%	-4.4%	0.4%	1.9%	-2.9%	2.0%	0.4%
Effective Tax Rate	13.6%	11.5%	-917.9%	-2850.0%	3.4%	424.0%	99.6%	-63.4%	97.5%	463.1%
Net Result	-119.1	-182.2	-85.6	23.6	-363.2	-31.7	0.2	-91.5	1.0	-122.0
(% margin)	-5.6%	-14.1%	-3.9%	1.0%	-4.5%	-1.4%	0.0%	-4.8%	0.0%	-1.5%
Operating Cash Flow VT Group	-271.5	-369.9	428.6	207.0	-5.9	240.8	105.1	-134.7	207.7	418.9
(% of sales)	-12.8%	-28.6%	19.5%	8.6%	-0.1%	10.5%	5.0%	-7.0%	10.2%	5.0%
Capex VT Group	91.5	70.2	83.4	183.3	428.4	44.3	101.7	118.2	177.1	441.3
(% of sales)	4.3%	5.4%	3.8%	7.6%	5.3%	1.9%	4.9%	6.2%	8.7%	5.3%
Free Cash Flow VT Group	-362.9	-441.4	340.4	8.1	-455.7	239.1	65.7	-213.2	21.7	113.3
(% of sales)	-17.2%	-34.1%	15.5%	0.3%	-5.7%	10.4%	3.1%	-11.1%	1.1%	1.4%
Balance Sheet Total	8,679.2	7,277.0	7,543.6	8,061.7	8,061.7	8,248.4	8,289.6	7,123.2	7,408.1	7,408.1
Equity Ratio	34.9%	36.7%	33.9%	32.9%	32.9%	33.8%	32.0%	37.1%	36.3%	36.3%
Working Capital	443.8	594.3	324.8	329.9	329.9	423.7	309.1	495.2	366.4	366.4
Working Capital/LTM Sales	-	-	-	4.1%	4.1%	5.2%	3.4%	5.7%	4.4%	4.4%
Short- and Long-Term Financial Debt	1,405.0	857.3	604.1	870.2	870.2	738.6	1,156.1	193.4	-268.9	-268.9
Cash & Cash Equivalents (as stated)	197.5	337.2	402.4	255.0	255.0	273.6	971.8	583.9	614.0	614.0
Cash & Cash Equivalents (de facto cash until Q2/21)	764.2	275.4	558.5	662.9	662.9	881.5	817.4	n.a.	n.a.	n.a.
Net Financial Debt	-512.5	-26.6	-310.6	-405.7	-405.7	-642.1	-580.4	-390.5	-345.1	-345.1
Net Financial Debt/LTM adj. EBITDA	-	-	-	-1.0	-1.0	-1.3	-0.8	-0.6	-0.5	-0.5

¹ Based on IHS Markit, Light Vehicle Production Forecast as of 11/2021

FY 2020 figures re-stated

Capex excluding right of use assets (IFRS 16)

Until Q2 2021, **de facto cash position** including payables and receivables from financing with Continental AG

Net financial debt prior to spin-off can not be reconciled between cash and short- and long-term financial debt due to intercompany financing with Continental AG